



Payment solution integration for retail and hospitality POS systems



ENHANCING WORLDPAY'S PAYMENT SOLUTIONS

Worldpay needed a multi-skilled development team with retail and hospitality IT experience, which could be swiftly mobilised and respond to tight timescales. PMC was able to quickly provide a professional services project team comprising technical consultants, business analysts, scrum master, developers, and testers.

The PMC project team was rapidly onboarded in line with the confirmed delivery plan, scope and timeline agreed with Worldpay. The Delivery Plan was broken down into agile sprints and progress regularly showcased to Worldpay stakeholders, with the result that the up-front technical design was completed by April. Just three months later, the Minimum Viable Product was complete, delivering the Worldpay Integration Manager (WPIM) solution to integrate Worldpay's HPA payment solution for the hospitality sector with its initial POS solution.

UK Office

Telephone: +44 (0)1235 521900
Email: enquiries@pmcretail.com

pmcretail.com

India Office

Telephone: +91 90819 60601





The PMC team delivered fantastic progression with the MVP integration over a very short period of time. It's amazing to now be in a position where the core feature set is integrated. The flexibility shown during the project has been well received within Worldpay. Communication has been excellent with weekly updates, demos and slide decks, all of which are important for us to fully articulate project progress to Worldpay.

STEVE SMART, PMC PROFESSIONAL SERVICES DIRECTOR

MAKE YOUR MARK



Business need

Worldpay required a middleware solution to simplify the integration for Worldpay payment solutions and the myriad of POS systems available to the retail and hospitality sector, also ensuring that future upgrades are automatically incorporated.

PMC services

A PMC software development and delivery team of analysts, developers and testers was swiftly assembled. In just 16 weeks, from conception to completion, PMC delivered the technical specification, design, development, testing and final solution.

Business impact

The new solution further enhances the Worldpay payment solution. With any upgrades to Worldpay systems automatically incorporated by PMC into the middleware, new customer onboarding has become swift and uncomplicated.

End-to-end project delivery

The successful MVP delivery was made possible by the PMC delivery team located exclusively at PMC India, alongside technical

consultancy and governance from PMC UK. The team ensured end-to-end software delivery capability, from specification to customer requirements, though design and development, customer and user acceptance testing, to final solution delivery. In parallel, PMC provided technical consultancy and strategy development at key project stages.

Following the successful MVP delivery, the project-based assignment transitioned to an ongoing PMC service to enhance the Worldpay Integration Module (WPIM) product for incremental Payment solutions from Worldpay and more POS solutions in the marketplace. In the near future, further plans include a proposed pilot for WPIM within a Worldpay retail customer organisation.

Deep expertise and excellent communication

WPIM developed by PMC means that POS system integration to Worldpay payment systems going forward will be very straightforward. This is a significant step forward in the appeal of the Worldpay payment solution.

With any upgrades to Worldpay payment systems automatically incorporated, new customer onboarding is now quick and uncomplicated. For Worldpay customers, the PMC integration solution provides the ability

to integrate both fixed and mobile devices, without needing to change their fundamental POS system.

Worldpay now has control of the addition, maintenance and updates of POS systems, and POS vendors will be able to integrate to Worldpay payment capabilities without additional changes. The WPIM middleware has made POS integration easier and less complex, whilst also creating exciting, new ways for customers to pay through Worldpay.

About Worldpay from FiS

Worldpay from FIS is the UK's leading payment provider, processing around 42% of the UK payment transactions. On average, Worldpay processes almost 400 mobile, online and in-store transactions every second.

Following acquisition in September 2019, Worldpay is now part of FIS, a global technology and services business connecting merchants, banks and capital markets, serving more than 20,000 clients and more than one million merchant locations in over 130 countries.

PMC has been a partner to Worldpay for several years, following the original integration of Worldpay's mobile payment solution with PMC's Store Enabler Retail Integration Platform.

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